

AGENDA
Golf Course & Conference Committee
Olympia Hills Golf Course & Event Center
12900 Mount Olympus
Universal City, TX 78148
21 January 2019

1. CALL TO ORDER: At 5:00pm by Chairman
2. QUORUM CHECK: By Secretary

Present:

Robert Barnhardt
Candace Moore, Chair
George L Bourne
Lawrence Cardinal
Charles Consla
Lester Kiel
James Watson

Guests:

Sal Garcia – Golf and Event Center Manger
Katie Rein – Food and Beverage Manager
Kim Turner – Assistant City Manager

3. NEW BUSINESS

Approve Minutes of meeting of 17 Dec 2018
Motion to approve by Jim Watson
Second by George L Bourne
Approved by voice vote

Kim Turner - Assistant City Manager

Kim is responsible for the City's oversight of the Golf Course and Event Center. Kim provided the committee with an overview of the City's planned projects for the Golf Course and Event Center and the time frame those projects are expected to be completed.

Kim also gave the committee a really good overview of the financial status of the Golf Course and Event Center and the timeline for retirement of its outstanding debt.

This was followed by an excellent period of question and answer which was much appreciated by all members of the committee.

The committee appreciates the many demands on Kim's time and would be most grateful for a follow-on update from Kim at an appropriate time later in the year.

Golf Course Update – Sal Garcia, Golf Course Operations Manager

Sal reported that total golf rounds for December 2018 were 1556, above the total for December 2017, in spite of inclement weather for the month.

The course has completed work on all of the bunkers, which will improve drainage and playability.

Sal updated the committee on current specials to increase play and revenue during the winter months when weather is always a factor.

Sal reported that the web.com Tour will hold a tournament at Briggs Ranch this year and that Olympia Hills is being considered for a Monday qualifying round for the web.com tournament.

Food & Beverage Update – Katie Rein, F&B Manager

Katie and her staff attended 2 large Bridal Shower events in January.

She has 20 good leads from the JW Marriott event.

She has over 50 solid leads from the San Antonio Convention Center event and reported that they had brides waiting in line outside their booth wanting information about our Olympia Hills venue.

Katie and her staff will be holding an open house event on Wednesday, January 23, 2019 from 5 -8 PM for wedding prospects and wedding vendors to market to prospective couples.

Katie also reported that for the first time, vendors are starting to contact her about opportunities to do business at the Event Center – great news!

The Event Center will be hosting a Valentines Day Happy Hour from 5 – 9 PM on Thursday, February 14, 2019, with dinner as an option.

Member Items - Group Discussion/Concerns/Ideas: None

4. OLD BUSINESS

Discussion of Current Projects

Casino Night

Date: July 12, 2019 7:30 – 10:30 PM

Tickets: \$40 pre-sale, \$50 at door

Ticket Sales planned to begin April 1st

Committee Assignments:

Sponsorships – Jim Watson and Candy Moore

Volunteers (Need 14 volunteers) – Les Kiel

Prizes – Bob Barnhardt and Larry Cardinal

Ticket Sales – Chuck Consla and Les Bourne

Goal is 200 tickets

Looking for each committee member to sell 20 tickets

Sponsorships

Packages being finalized

Have 1 \$2,000 sponsor already signed up
Working on a \$5,000 sponsor

Event Center Proposal – Tabled

5. ADJOURNMENT
Next meeting will be 18 February 2019 at 5:00 PM